

# COMPASS BEARING PERSONAL WORK STYLE ASSESSMENT SHEET

I'm pretty sure I exhibit this trait

I might exhibit this trait

I don't think I exhibit this trait

## NORTH

**Value Words: "Do it now!"; "I'll do it!"; "What's the bottom line?"**

1. I consider myself to be assertive, active and decisive

2. I like to determine the course of events and to be in control of relationships

3. I am quick to act and I express a sense of urgency for others to act now

4. I enjoy challenges presented by difficult situations and people

5. I am comfortable being in front

**TOTAL NUMBER OF NORTH COMPASS TRAITS**

## SOUTH

**Value Words: "Right, Fair"**

1. I understand how people need to receive information in order to act on it

2. I use relationships to accomplish tasks; interaction is primary

3. I am feeling-based; trust own emotions and intuition; intuition regarded as "truth"

4. I am receptive to others' ideas; a team player; build on ideas of others, noncompetitive

5. I demonstrate willingness to trust others' statements at face value

**TOTAL NUMBER OF SOUTH COMPASS TRAITS**

**Notes:**

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<b>COMPASS BEARING PERSONAL WORK STYLE ASSESSMENT SHEET</b>	I'm pretty sure I exhibit this trait	I might exhibit this trait	I don't think I exhibit this trait
<b>EAST</b>			
<b>Value Words: "Option, Possibility, Imagine"</b>			
1. I see the big picture			
2. I am a creative thinker; I think "outside of the box"			
3. I like to experiment and explore			
4. I make decisions by standing in the future			
5. I demonstrate insight into mission and purpose			
<b>TOTAL NUMBER OF EAST COMPASS TRAITS</b>			
<b>WEST</b>			
<b>Value Word: "Objective"</b>			
1. I use data analysis and logic to make decisions			
2. I carefully & thoroughly examine people's needs in situations			
3. I am introspective and analytical			
4. I weigh all sides of an issue; I am balanced			
5. I maximize existing resources – I get the most out of what has been done in the past			
<b>TOTAL NUMBER OF WEST COMPASS TRAITS</b>			

**Notes:**